

Professional Men In El Paso Are Leaders

THE TEXAS MERCANTILE AGENCY.

The bad debt collector is one of the most fearless individuals in a city. The deadbeat and bill dodger are his victims. No city is without the deadbeat and the slow pay person, and the only thing that makes him pay up is to get the collection agency after him.

There are collection agencies organized like the Pinkerton Detective agency, having an operator in every city and town. The Texas Mercantile agency is one of these, with headquarters in this city, in the Trust building.

This agency is managed by J. H. Synnott, an able attorney, who enjoys the esteem of bench and bar throughout the state. This agency is primarily a part of the American Collection service, said to be the most efficient collection system in America. In addition to this, Manager Synnott is a member of, and is endorsed and bonded by scores of such agencies, and list companies as Sharp & Allemen, N. A. Mercantile agency, Kemble & Mills, National Collectors' association, Commercial Law League of America, Retail Credit company and many others.

By every mail come accounts to collect, reports to be made, etc., and the office is ever a busy place. For instance, when the reporter called there had just arrived and lay in the "unanswered pile" letters which were a revelation as to the concern's business, one from Barton Bros., of Kansas City, concerning two large accounts, which they had sent Mr. Synnott to Chihuahua to collect; another from Sipple Adjustment company, St. Louis, wanting him to go at once to New Mexico after a large sum, one from a Chicago firm with an account against a person in Houston, and another in Fannin county, etc.

In this office are various "law lists," city directories of New York and various other cities, and the most unique thing yet, in the shape of a recently made list of all the commercial organizations, commercial attorneys, bureaus and agencies of all kinds in America. This has just been completed in New York and compiled at considerable cost from the records of R. G. Dun & Co. So anyone with an account anywhere will find the agency instantly ready to give it the best of attention.

Mr. Synnott is a man with an idea, and the Texas Mercantile agency is that idea alive and growing.

JUDGE BEAUREGARD BRYAN.

The bar of El Paso is composed of some of the most eminent legal talent in Texas, and one of the most highly valued acquisitions to its membership in recent years was that of the Hon. Beauregard Bryan, who occupies a prominent position in the fraternity and in the affairs of the public. He located in this city eight years ago, after a distinguished career at the bar and on the bench elsewhere in this state.

Judge Bryan attended the law department of the university of Texas, and is

Highest Standards Of Integrity and Scholarly Attainments Prevail.

a man of education and culture, well informed in universal affairs. He was at one time judge of the 21st district court in Washington county, and was a member of the board of regents of the State university for 12 years. He is now a member of the school board of this city and vice president of the El Paso Military Institute company. Judge Bryan occupies offices with a fine library, in the State National bank building. He enjoys good office business as counselor and attorney, and a large general practice in the courts.

HARRIS WALTHALL.

Among the members of the legal fraternity who have attained more than ordinary success in following the general civil practice of law is Harris Walthall. Mr. Walthall is a graduate of the law department of the State university, and possessing the qualifications so necessary in a successful attorney, being a man of absolute integrity. In addition to ability, has placed himself in the foremost ranks of the leading practitioners and counselors of the southwest. Mr. Walthall has until recently been associated with Judge A. B. Fall in representing large American interests in Mexico, but such partnership has been dissolved and Mr. Walthall is now engaged in the general practice of law, with offices in the Guaranty Trust building.

Mr. Walthall numbers among his clients the Pearsons, whose operations in northern Mexico will mean so much for El Paso and vicinity.

ULYSSES S. GOEN.

There is no more attractive and varied field in the whole southwest for the active practice of the law than El Paso. The litigation that constantly arises in the courts here is not of the ordinary character. It calls for the best ability, of the most experience members of the legal fraternity. Large interests are always at stake and many complications arise that would puzzle and perplex an ordinary practitioner, unacquainted with the rules of practice incident to such litigation.

One of the best informed members of the El Paso bar is Ulysses S. Goen, who at present has offices in rooms 28 and 29, Bronson block, but on the completion of the Rio Grande Valley Bank and Trust company's building will occupy a suite of offices on the fourth floor.

Mr. Goen graduated from the university of Texas in 1901, and came to this city to cast his fortunes with the metropolis of the southwest. His offices are splendidly furnished and supplied with a good law library. He gives at-

tention to the general practice of his profession, representing large property interests, and as counselor and advocate in the trial cases has established a reputation of the highest rank. He has been in the practice of law for eight years, and has a large clientele, which is due to the successful manner in which he has handled his cases. Being young, he has evinced an ambition to reach the topmost rung in the ladder of his chosen profession.

ALFRED COURCHESNE.

The term "wide awake," when applied to men, carries with it the impression of vigorous activity and alertness to all things and all affairs affecting their personal interests; and it also gives the idea of one who is the doer of things. In such a sense the term will apply to Alfred Courchesne. By his own efforts he has carved out a career, which is worthy of emulation and distinguishes him as a man of ability, gaining success in all of his undertakings. He is one of the southwest's greatest promoters, being connected with nearly every enterprise in the southwest, having to do with the advancement of the territory and its people.

He is the founder of the El Paso-Carlsbad Townsite and Development company, and is its president. He is proprietor of the El Paso Limestone quarry at Courchesne; president of the El Paso Military Institute company; president of the El Paso Ice and Refrigerator company; president of the Altura Realty company; vice president of the Atlas Brick company; vice president and general manager of the Southwestern Portland Cement company; treasurer of the Union Iron and Brass works; promoter of the San Diego, El Paso & St. Louis Railway company of Mexico, and the San Diego, El Paso & St. Louis Railroad company of Texas. Surveys have been made for these lines, running north into and through New

Mexico to the Panhandle country of Texas, and on to Kansas City, opening up a splendid country with its thousands of natural advantages, and placing El Paso and the great southwest in closer touch with the east.

Mr. Courchesne has acquired all of these things by industry, frugality and adhering under all circumstances to the highest principles of honesty and integrity. His efforts have done incalculable good toward the upbuilding and general prosperity of El Paso and the state of Texas. Mr. Courchesne has always enjoyed the very highest confidence and esteem of his wide circle of friends and acquaintances; quiet and unassuming, yet exceptionally energetic and progressive, he has occupied a very strong position in the business world of El Paso, and is in all respects one of her leading citizens and fully typifying the great southwest, which he has so materially assisted in developing. He is an exponent of the El Paso chamber of commerce. There is none who envies him the material success attained, for all realize that it has been accomplished through splendid judgment in making investments and a "square deal" in every business transaction, whether large or small.

Mr. Courchesne has a fine home at Courchesne, Texas, four miles from El Paso, and has business offices in The Herald building and at the El Paso Ice and Refrigerator company's works.

During the fiscal year of the county of El Paso from Dec. 1, 1908, to Nov. 30, 1909, there were filed for record 7936 deeds and instruments relating to real property, as against 6862 for the fiscal year ending Nov. 30, 1908, an increase of 1074, and 1908 was considered a very good year at that.

Five millions of dollars will be expended in El Paso during 1910 for new skyscraping office buildings, residences, street paving, good roads, new bridges, railroad betterments, manufacturing plants, street railway extensions and other things that count in building a big city.

El Paso will be a city of skyscrapers, if this building boom continues for another two years—and it is going to continue, with increasing vigor.

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